SECWAE October 9, 2019 1

#### SOUTHEASTERN COLORADO WATER ACTIVITY ENTERPRISE

### MINUTES

#### October 9, 2019

A special meeting of the Board of Directors of the Southeastern Colorado Water Activity Enterprise (Enterprise) was held on Wednesday, October 9, 2019 at 9:38 a.m., at the District office, 31717 United Avenue, Pueblo, Colorado. The Enterprise meeting was held in conjunction with the District meeting.

President Long announced a quorum was present.

#### **DIRECTORS PRESENT:**

Bill Long Kevin Karney Mark Pifher Patrick Garcia Ann Nichols Alan Hamel Carl McClure Dallas May

Seth Clayton Howard "Bub" Miller Andy Colosimo Pat Edelmann

#### DIRECTOR(S) ABSENT AND EXCUSED:

Greg Felt, Curtis Mitchell, and Tom Goodwin

#### **ENTERPRISE OFFICIALS PRESENT:**

Executive Director James Broderick; General Counsel Lee Miller; Administrative Manager Toni Gonzales; Senior Policy and Issues Manager Chris Woodka; Principal Engineer Kevin Meador; Water Resource Engineer Garrett Markus; Finance Manager Leann Noga; Accountant Stephanie Shipley; and Federal Lobbyist Christine Arbogast

#### **VISITORS PRESENT:**

Jenny Bishop, Colorado Springs Utilities; and ChrDennis Jackson, JACOBS

# **APPROVAL OF MINUTES:**

None

FINANCE COMMITTEE REPORT: None

CONSENT ITEMS: None

#### **PRESENTATIONS:**

#### DISCUSSION ON POLICIES

Chris Woodka reported these policies will form the basis for future rates and financial decisions for the District, and have been requested for review by Board members prior to setting water sales and storage rates for 2020.

The Strategic Plan, Business Plan, and Budget since 2017 have recommended long-term financial policies for the District. The policies were also discussed by the Executive Committee in the "Framing the Future" discussion.

JACOBS was hired in 2019 to perform a Financial Strategy and Sustainability Study for the District. One task in the study was to provide recommendations for Policies and Guidelines to the District. Many of the recommendations were incorporated into the four workshops with the Executive Committee that were held in April, June, and July of 2019.

JACOBS has recommended four policies to the Board:

- Capital Planning Policy
- Debt Management Policy
- Rate Setting Policy
- Unrestricted Reserves Policy

The policies were presented to the Board in draft form at the September 19, 2019 meeting for Board consideration. Staff has made edits to the policies based on comments received from members of the Board. Approval of these are anticipated at the October 17, 2019 Board meeting.

The Board had a lengthy discussion regarding the Target Funding Levels. It was concluded per suggested policy that the paragraph that was in each states "The SECWCD and SECWAE Board will establish funding targets and priorities of Unrestricted Reserves, and will adjust periodically as necessary."

President Long asked that the Board members submit any concerns to staff on the proposed policies.

#### DRAFT FINANCE STRATEGY AND SUSTAINABILITY STUDY

Dennis Jackson of JACOBS presented a PowerPoint titled, *Financial Strategy and Sustainability Study*, reviewing the following:

- Project Status and Schedule
- Overview of Draft Study Report
  - Introduction and Background
  - Financial Plan
  - o Cost of Service
  - Water Rate Design and Analysis
  - Benchmarking Analysis

- Recommendations
- Comments and Questions

The Board members were given an opportunity to ask questions during the presentation and Mr. Jackson or staff answered each.

Questions and answers, as well as specific direction to staff, included:

Q – Have we been running a deficit?

A - The cost of service plan projects fund balances over a 10-year period, and the trend shows deeper deficits will occur over time.

Q – Was the 2020 test year compared to the 2020 budget or the 2018-19 actuals? What accounts for the increase?

A - The 2020 budget is close to the test year, as the Board will see when the proposed budget is released on October 15, 2019. The actuals for 2018 are available, but reflect only the amount able to be spent with actual revenues. Some Board members commented that this represents a capacity budget, and not every line item expenditure is made.

Q – Why weren't surcharges, which represent 37 percent of revenues, studied in the cost of service? Surcharges that were approved decades ago still affect rates? Why aren't those costs included over all categories of water?

A-The surcharges were assumed to have been created by Board action, and would remain so going forward.

Q – Has this Board approved those surcharges?

A-The Board annually approves the water rate, including all surcharges, when it passes the adopted budget.

The Board at this point voted for staff to prepare a change order to the JACOBS contract to study surcharges, Return flow surcharges, and well augmentation (which is a surcharge) for the 2021 year, rather than in three years. The existing surcharges would remain in place for the 2020 year, in order to complete the 2020 budget. Board members agreed there was not time to complete the necessary work in two months.

That request will be brought back to the next Board meeting as an action item.

Q – Define other user service charges, which make up 34 percent of revenues.

A – The Aurora payments, Regional Resource Planning Group, and Special Projects U.S.G.S. water quality payments are included. Many of these are pass-through payments.

Q – Is an opportunity cost (for Municipal Carry-Over Project Water) appropriate to use in a cost of service study? This is an economic theory and not an appropriate way to set rates. Are there other government entities using this method?

A-This is a cutting-edge approach.

It was decided that the cost of service for storage would be studied in 2020, but not as part of the current rate discussion. Some Board members suggested there needs to be a reasonable approach that would determine a reasonable rate for storage. It was pointed out that there is an art to cost of service studies to reach affordable, equitable solutions.

Board members debated whether multiple years should be considered in a one-year rate case. There was disagreement over how much should be kept in reserves. The authority to issue bonds to cover extraordinary costs and contingencies was discussed.

Mr. Jackson concluded by reviewing recommendations included in the Financial Strategy and Sustainability Study.

FINANCIAL STUDY WORKSHOP QUESTIONS AND ANSWERS During the Financial Strategy and Sustainability Study (Study) Workshops with the Executive Committee, staff was asked to research a number of questions.

Staff compiled all questions asked during the Study into one document that contains both the questions and the answers. This information was provided to the Board at the September 19, 2019 Board meeting. The Board desired additional time to review the document and requested it be added to the October 9, 2019 Board meeting agenda. Since the September 19, 2019 meeting, page 16 has been added to the questions and answers document.

The District also received a letter dated September 18, 2019 from Colorado Springs Utilities with questions regarding the Financial Study, the District replied to the letter on September 30, 2019 both letters were provided to the Board.

The Board members did not feel that they needed to go through the questions and answers at this time, since they were each provided the documents to review. President Long invited Board members to submit questions if not on the current list to staff.

ACTION ITEMS: None **INFORMATION ITEMS:** None

## **OTHER BUSINESS MATTERS:**

President Long asked if there were any other matters to come before the meeting, and hearing none, adjourned the meeting at 12:12 p.m.

Respectfully submitted,

Toni Gonzales Administrative Manager

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Secretary